

General terms and conditions of purchase

as of 1st March 2017



– Preamble –

These general terms and conditions of purchase are used by **GEDORE AUSTRIA GmbH** (with its registered office in Birkfeld, Austria), a company in the in the GEDORE Group

Scope of application

1.1 Our general terms and conditions of purchase apply to all commercial relations with our contractors exclusively; we do not accept contradictory terms or terms of the contractor which deviate from our general terms and conditions of purchase, unless we have explicitly consented in writing to their validity. Our general terms and conditions of purchase also apply if we accept the contractor's delivery without reservation in the knowledge of contradictory terms or terms of the contractor which deviate from our general terms and conditions of purchase.

1.2 Our general terms and conditions of purchase only apply in relation to contractors (§ 1 UGB), legal entities under public law and public law special funds.

2. Enquiry, quotation

2.1 These general terms and conditions of purchase also apply to enquiries from our side. Our enquiries are non-binding.

2.2 In the quotation, the contractor must adhere exactly to the specification and wording of our enquiry. Express reference must be made to deviations. Quotations shall be prepared free of charge.

3. Purchase order

3.1 Our purchase orders are deemed to be binding only with a written declaration or confirmation.

3.2 Unless we have explicitly waived an order confirmation, every purchase order must be confirmed to us within five (5) business days by order confirmation (fax or email is sufficient) stating the binding delivery time. A late or supplementary acceptance of our purchase order shall be deemed to be a new quotation and requires our acceptance.

4. Prices, invoicing, payment terms

4.1 The prices stated in the purchase order are binding. If no prices are stated, the contractor's current list prices shall apply, with the customary trade discounts.

4.2 Unless something different is agreed in a given case, the price shall include all services and ancillary services of the contractor (e.g. assembly and installation) as well as all ancillary costs (e.g. proper packaging and transport costs).

4.3 We specifically refuse for the contractor to take out forwarding, logistics and warehouse insurance at our cost. We are a renouncing customer in terms of §39a AÖSp and we therefore will not reimburse any of the corresponding insurance premiums/costs incurred by the contractor.

4.4 The contractor shall take back packaging materials at our request.

4.5 After delivery/performance, one copy of invoices must be issued. Agreed payment terms and discount periods shall commence after acceptance of the delivery or performance, provided that acceptance has been agreed, and after receipt of a verifiable invoice giving entitlement to deduction of input tax. In each case the later date shall always be decisive.

4.6 The contractor shall be obliged to quote the purchase order details (supplier number, order number, order date) on the invoice. If this obligation is not met and processing by us is delayed as a result in the course of our normal business operations, then the payment terms stated below shall be extended accordingly.

4.7 Unless otherwise agreed, payments shall be made within 14 days with a 3% discount, or within 30 days net. Our payments shall be deemed to be punctual provided that our transfer order is received by our bank before the payment deadline has expired.

4.8 We shall not owe any maturity interest. If we default on payment, the interest on arrears is 5 percentage points above the basic rate of interest each year. Statutory regulations shall apply for the commencement of our default, though in each instance a reminder from the contractor is required.

5. Offsetting, right of retention, transfer

5.1 We shall be entitled to rights of off-set and retention to the statutory extent.

5.2 The contractor may only claim rights of set-off and retention if its claim is uncontested recognised or established by law.

5.3 The transfer of claims against us requires our explicit consent.

6. Delivery dates

6.1 The delivery dates as stated in the purchase order are binding. If the delivery time has not been specified in the purchase order and has not been otherwise been agreed, it shall be deemed to be one week from conclusion of the contract.

6.2 The contractor shall be obliged to immediately inform us in writing if circumstances arise which either result, or from which it becomes apparent, that the agreed deadline cannot be met. This shall not affect the obligation to adhere to the agreed deadlines.

7. Delayed delivery

7.1 We shall be entitled to the statutory rights in the event of delivery delays. In particular, after the expiry of a suitable extension, we shall be entitled to claim compensation in lieu of performance and cancellation of the contract.

7.2 In the event of delivery delay, we shall be entitled to claim delay damages amounting to 1% of the net price for each full week of delay, but not more than 5% of the net price of the delayed goods. We shall reserve the right to assert any further statutory claims, taking the settled damages into account. The contractor shall be entitled to prove to us that no loss or only minimal loss was suffered as a result of the delay. The fixed sum shall then be reduced accordingly.

8. Documents, packaging

8.1 The contractor shall be obliged to quote the order details (supplier number, order number, order date) on all shipping documents and delivery notes. If the contractor omits these, we shall not be responsible for any processing delays thereby incurred; the contractor may be invoiced for additional expenses incurred.

8.2 Deliveries must be packaged according to the current statutory regulations. In the case of supply of hazardous goods, all product information, in particular safety data sheets must be transmitted to us in good time before the delivery and additionally enclosed with the shipment.

9. Delivery

9.1 Delivery shall be effected DDP (pursuant to Incoterms 2010 or the latest relevant version), unless something different has been agreed upon. The place of performance is Birkfeld, unless something different has been agreed (fulfilment obligation).

9.2 Provided that no other agreement is reached, risk shall be transferred to us upon delivery of the goods to the agreed place of receipt. If acceptance has been agreed, this shall be decisive for the transfer of risk.

9.3 The contractor shall only be authorised to make partial deliveries/render part performance with our permission. In the event of partial deliveries/performance that had not been agreed, we shall be entitled to invoice any additional expense incurred to the contractor.

10. Execution, safety and quality

The delivery/performance must meet the agreed specifications and comply with the recognised state of the art, the respective applicable statutory and official regulations, and our operational rules and regulations.

11. Environment, health and safety

11.1 The contractor shall ensure that its deliveries and services meet the requirements of all relevant occupational safety and accident prevention regulations, as well as at least the pertinent industrial standards.

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11.2 The contractor shall ensure that the products and services delivered meet all relevant environmental protection regulations, in particular the directive on the restriction of the use of certain hazardous substances in electrical and electronic equipment (RoHS Directive), the regulation concerning the registration, evaluation, authorisation and restriction of chemicals (REACH-VO), the provisions governing the waste prevention, collection and environmentally sound disposal of electrical and electronic equipment (EAG-VO), the regulation on the classification, labelling and packaging of chemicals (CLP-VO) and the directive on waste electrical and electronic equipment (WEEE Directive).

11.3 On request, the contractor shall make current proof of absence of hazardous substances of the supplied items available to us on a free of charge base.

12. Weights/quantities

12.1 The weight determined by the client at receipt shall apply in the event of deviations in weight. Correspondingly, this shall also apply to quantities.

12.2 Shortages in weights and/or quantities shall lead to an appropriate adjustment in the invoiced value.

12.3 Delivery shortfalls or surpluses of +/- 10% shall be accepted.

13. Inspection, notification of defects – warranty, liability

13.1 The contractor is obliged to check the quality and quantity of his delivery/performance himself before handing it over to the client.

13.2 For our commercial obligation to inspect and notify, § 377 UGB will apply with the following proviso: We will immediately check the goods delivered after receipt of goods with regard to type, quantity and obvious damages such as, in particular, transport damage, and immediately notify defects discovered. Defects discovered later are to be reported immediately after their discovery. In any case, the complaint shall be deemed to be immediate and timely, provided that it is received by the Contractor within a period of five (5) working days from the date of receipt of the goods or, in the case of hidden defects, from the time of discovery.

13.3 With regard to our rights in case of material defects and defects of title of the goods (including incorrect and short delivery, incorrect installation and inadequate installation or operating instructions) and in case of any other breaches of obligation by the contractor, statutory regulations shall apply unless stipulated otherwise below.

13.4 The contractor shall bear its own costs for inspection and improvement (including any installation and removal costs). In the event that a request by us to remedy defects turns out to be unjustified, we shall only be liable for damages if we have realised or, as a result of gross negligence, have not realised that no defect existed.

13.5 If the contractor does not fulfil its obligation for supplementary performance within an appropriate period of time stipulated by us, we shall be entitled to remedy the defect ourselves and claim compensation for the costs incurred by this or request a commensurate advance payment from the contractor. If the contractor refuses to undertake supplementary performance or if performance must be undertaken at a specific time or the supplementary performance by the contractor has failed or is unacceptable to us (e.g. owing to particular urgency, a threat to operational safety or imminent occurrence of excessive damages) then no deadline shall be required; the contractor shall be informed immediately, if possible in advance.

14. Initial Sample inspection

The client shall bear the cost of quality inspection of the first article presented (initial sample inspection). Should other article inspections be required due to defects (repeat inspections), the contractor shall bear the inspection costs. The contractor shall be entitled to receive a copy of the Initial sample inspection report or a test report for repeat inspections.

15. Retention of ownership, provision of tools

15.1 Ownership to goods shall be transferred to us unconditionally and regardless of whether the purchase price has been paid. If in a given case we accept an offer from the contractor which is contingent upon payment of the purchase price upon transfer of ownership, retention of ownership by the contractor shall apply only if the contractor refers to our payment obligation for the products for which the contractor reserves the ownership. In that case, we shall be authorised to resell the goods in the course of normal business even prior to payment of the purchase price by advance assignment of the resulting claim. Retentions of ownership shall not be augmented,

transferred or extended for further processing.

15.2 If we provide the contractor with parts, we shall retain ownership of these parts. The contractor shall undertake processing or alteration for us. If our goods which are subject to retention of title are processed with other items not belonging to us, we shall acquire joint ownership to the new item to the value of our item (purchase price plus VAT) in proportion to the other items processed at the time of processing.

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1014 ABGB or § 1301 f. ABGB arising out of or in connection with the use of third parties. Other statutory claims remain unaffected.

- 15.3 If the item provided by us is inseparably mixed with other items not belonging to us, we shall acquire joint ownership to the new item in the proportion of the value of the item subject to retention of ownership (purchase price plus VAT) to the other items in the mix at the time of mixing. If mixing takes place such that the contractor's item is to be regarded as the main item, it shall be deemed to have been agreed that the contractor shall transfer proportional joint ownership to us; the contractor shall retain sole ownership or joint ownership for us.
- 15.4 We shall retain ownership to the tools provided by us. The contractor shall undertake to use the tools solely for the production of the goods ordered by us and to return these to us upon completion of the work; this obligation to return upon completion of all work for us shall also apply to subsequent orders. The contractor shall be obliged to insure at its expense the tools belonging to us for their replacement value against fire and water damage and theft. The contractor hereby simultaneously assigns to us all claims for indemnity under this insurance; we hereby accept the assignment. The contractor shall be obliged to carry out any maintenance and inspection work on our tools that may be required and to carry out all maintenance and repair work in good time, at its expense. The contractor must immediately notify us of any incidents; compensation claims shall not be affected if the contractor culpably fails to do this.
- 15.5 The contractor shall retain our property with due diligence, and shall be obliged to notify us in the event that third parties access our property and to inform us immediately if a third-party lien is produced or such a measure is imminent. This shall also apply to goods for which we have already paid but which are still in storage with the contractor, which, as our property, must be insured at the contractor's expense against all risks.
16. **Product liability, discharge, third-party liability insurance**
- 16.1 Insofar as the Contractor is responsible for product damage, it is obliged to indemnify us from claims for damages on the part of third parties on the first demand, as the cause is within its area of domination and organization and it is liable in the external relationship itself.
- 16.2 Within the scope of his liability for damages within the meaning of para. (1), the Contractor shall also be obliged to pay any expenses in accordance with §§ 1036 f.,

- 16.3 The contractor shall also undertake to bear the costs of preventative measures as well as damages incurred by this if the cause of the preventative measure is placed within the contractor's sphere of control and organisation and the contractor itself is liable within the third-party relationship. Insofar as is reasonably possible, we shall inform the contractor before preventative measures are implemented, regarding the reason for, type and scope of the measure and shall give it the opportunity to respond. Preventative measures are measures that relate not only to individual defective products, but rather to a large number of our products, in particular recall and retrofitting measures.
- 16.4 The contractor shall undertake to maintain product liability insurance with cover of 10 million Euro per personal injury/property damage/financial loss claim (combined single limit) and to prove this to us on request by producing a copy of the corresponding policy; if we are due other claims to compensation, these shall be unaffected.
17. **Commercial property rights**
- 17.1 The contractor shall be liable for ensuring that patents and/or other third-party intellectual property rights are not violated by its delivery or by the intended use of the delivered goods and/or of the work produced. The contractor shall undertake to discharge us from any third-party claims owing to a violation of these rights and shall indemnify us. This shall not apply if the contractor is not responsible for the rights violation in question.
- 17.2 We shall not be authorised to conclude any agreements whatsoever with the third party, in particular to reach a settlement, without first informing the contractor.
- 17.3 The contractor's duty of discharge relates to all expenditure which we incur arising from or in connection with recourse to us by a third party.

18. Advertising material

Only with our prior, written permission will the contractor be permitted to:

- make references to items produced for the GEDORE Group in advertising material and other publications;
- make references to the business relationship with the client and/or the GEDORE Group as a whole or mention these names as references;
- place on show the parts produced for the GEDORE Group (including semi-finished parts) at trade fairs and similar events.

19. Production documents, confidentiality

19.1 We shall retain ownership and intellectual property rights to all illustrations, drawings, calculations and other documentation; third parties may not be given access to any of these without our explicit written permission. They may be used solely for production on the basis of our orders; following cessation of the business relationship, these and any copies must be voluntarily returned to us.

19.2 The contractor shall undertake to treat all technical and commercial documents consigned to it as strictly confidential and shall oblige its employees and subcontractors to do likewise. The obligation of confidentiality shall not apply if the information is already commonly known or was already known to the contractor verifiably before it was communicated by us. The same applies if the information becomes commonly known following disclosure without a breach of contract, if the information becomes known to the contractor via third parties without these third parties having breached an obligation of confidentiality, if the information is generated by the contractor independently of the information communicated by us or if the information is publicly disclosed by us or must be disclosed on the basis of statutory regulations. In the event of infringement, we shall be entitled to compensation.

19.3 Any specialists and subcontractors engaged by the contractor shall not be deemed third parties if they have been bound to confidential use in respect of the contractor in the same way.

20. Origin of goods, preferences, regulations governing the international movement of goods

20.1 Documents requested by us under foreign trade law, in particular proofs of origin and supplier's declarations, shall be provided by the contractor with all of the necessary information and made available to us duly signed and free of charge.

20.2 The contractor shall undertake to check whether its products are subject to prohibitions, restrictions and/or approval obligations within the international movement of goods (e. g. with regard to the export list, dual use regulation, US re-export regulations, etc.) and accordingly, as applicable, clearly identify these with clear details in its quotations, order confirmations and all documents accompanying the goods.

20.3 In the event of failure to fulfil these obligations, the contractor shall be liable for any loss potentially incurred by us as a result, including subsequent claims for foreign import taxes, fines and the like.

21. Limitation period

21.1 The mutual claims of the contracting parties shall lapse in accordance with statutory regulations, unless stipulated otherwise below.

21.2 By derogation from §§ 933, 1167 ABGB, the general limitation period for claims due to defects of property or rights shall be three (3) years from the transfer of risk. If an acceptance is agreed, the limitation begins with the acceptance. Longer statutory limitation periods due to defects remain unaffected.

21.3 Insofar as we are entitled to recourse claims against the Contractor on the basis of the provisions of the consumer goods purchase (§ 933b ABGB), the limitation period of § 933b of the Austrian Civil Code (ABGB) applies, but the limitation period does not apply before the expiry of the deadline set out in clause 21.2.

21.4 In the case of the malicious concealment of a defect by the Contractor (§ 928 ABGB) and insofar as we are entitled to compensation for damages due to a defect, we shall be subject to a limitation period of three (3) years (§ 1489 ABGB). However, the limitation period does not occur before the expiry of the period laid down in point 21.2. The statutory periods of limitation under the Product Liability Act shall remain unaffected in all cases.

22. Place of performance

The place of performance is Birkfeld.

23. Place of jurisdiction

If the contractor is a merchant, a legal entity under public law or a special fund under public law, the place of jurisdiction for all disputes arising directly or indirectly from the contractual relationship is Birkfeld, the location of our registered office. We shall furthermore be entitled to sue before the competent court for the contractor's registered office.

24. Applicable law

The law of the Republic of Austria shall apply, with the exclusion of its conflicting standards. The application of the UN Convention on Contracts for the International Sale of Goods (CISG) is excluded.

25. Severability clause

Should a provision in these general terms and conditions of purchase or a provision within the scope of any other agreements be or become invalid, this shall not affect the validity of any other provisions or agreements.